



ING ARNO STARZ, MSc.

CEO Techlive Consulting & Trading GmbH

+43 664/42 66 922
arno.starz@techlive.at
Im Plattner 11
6833 Klaus
Austria

Motivation: Transforming experiences and gained knowledge into success.



PERSONAL

- Born on 3 June 1973 in Hohenems as an Austrian citizen
- Married to Heike since 2007
- Children: Emma and Leni – 2006 (twins), Matthew 2013



JOB EXPERIENCES

CEO & OWNER
Since August 2020

Techlive Consulting & Trading GmbH, Klaus, Austria

Responsibilities:

- Corporate Development
- Product Development
- Business Process Engineering

MANAGING DIRECTOR & OWNER
Dec 2010 – July 2020

Aircontech GmbH, Feldkirch, Austria

Founding – Structuring - Development

Responsibilities:

- Overall technical responsibility
- Organizational- and Production management
- Budget responsibility
- Establishment, further development of the QM system - ISO9001; preparations on IATF16949
- Market analysis, evaluation, presentation and preparation of the positioning and business plan
- Project Management - Sales - Conception - Feasibility - Design
- Training and coordination of external and internal staff involved in the project
- Independent analysis of collected data and information and presentation to shareholders
- Reporting to shareholders
- Customer Service and Sales

MANAGING DIRECTOR
Mar 1999 – Nov 2010

Klitech AC Trading GmbH, Altsch, Austria

Responsibilities:

- Overall technical responsibility of workshop
- Organization and controlling
- Budget responsibility
- Restructuring and strategic changes

TECHNICAL SALES
Jan 1995 - Feb 1999

BKT GmbH & CoKG, Dornbirn, Austria

Technical customer service

Warehouse and replenishment concepts developed and implemented

Monitoring and evaluation of market trends

WORKSHOP MANAGEMENT
1994- 1995

Autohaus Rensi VW + Audi

Technical workshop management

Management of 2 employees



EDUCATION

ENGINEER CERTIFICATE 2019	Engineer Certificate TÜV Austria
MASTER OF SCIENCE DEGREE 2017 - 2018	Donau Universität Krems, Austria Management and IT, Focus: Industrial Engineering
INTERNAL AUDITOR Oct 2006 - Jul 2010	Internal Auditor Training, Quality Austria Planning and performing internal process audits
ADMISSION PROCESS Oct 2006 - Jul 2010	Approval procedure for rail vehicles, Nürnberg, Germany AeBt Nürnberg
EDUCATION COURSE 2013	CAD Construction with Solid Works, Dornbirn, Austria Wifi Dornbirn
ADMISSION PROCESS 2012	Machine Safety – Risk Assessment, Germany According to mechanical engineering guidelines 2006/42/eg – Mosaik
ADVANCED TRAINING 2010 - 2011	Lean Production Management – Product Development In the process of establishing Aircontech with the assistance of consultants, IQ - Expert training in production and product development
MASTER CRAFTSMAN 1995	Master craftsman's examination as automotive technician

PERSONAL SKILLS



- Single- minded personality
- Assertiveness with necessary empathy
- Assertiveness with necessary empathy
- Leadership Competence
- Project and organizational experience
- Professional competence and experience

LANGUAGE SKILLS








- German
- English



OTHER SKILLS/ KNOWLEDGE



- Corporate Development 
- Change Management 
- Technology Management 
- Leadership 
- Controlling 

HOBBIES



- Nature
- Hiking
- Physics
- Networking